



HUMANA
Fundación Pueblo para Pueblo

Senior Negotiator Institutional Funding

30.06.11

Tasks:

The job of the Senior Negotiator is to devise, develop and pursue funding strategies for multilateral, bilateral and private institutional funders. The work consists of identifying funding options for the development programmes of Humana People to People southern member organisations and in carrying such strategies successfully through to contracts for funding. The concerned funds include both those which are known through calls for proposals and funds and donors' interests which have not yet reached the stage of a defined funding programme.

The job involves accessing decision makers at mid and top level; development of, argumentation for, and elaboration of precise proposals for programmes; promotion of HPP-programmes in the relevant fora etc.

The candidate has minimum 10 years' experience working with bilateral/multilateral donors in the North and/or South with a demonstrated capacity to work in a results-oriented environment. His or her experience includes dealing with both bilateral and multilateral agencies. Fluent English and French is a must. Other languages are valued: Spanish, Portuguese, German, and/or Chinese.

The job is based in Barcelona with travelling inside and outside of Europe. The candidate will form part of a team that functions as a European hub for Humana People to People organisations in the South.

Negotiable annual salary: 50,000 euros

Información adicional

- Publicado: 30 de junio de 2011
- Tipo: Jornada completa
- Experiencia: Ejecutiva
- Funciones: Gestión de proyectos
- Sectores: Gestión de organizaciones sin ánimo de lucro

Si te interesa esta oferta, puedes enviarnos tu CV a info@humana-spain.org.